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Entrepreneurs NEWS

Summer 2025

Message from the President

As summer begins, it's a wonderful time to reflect on what's been accomplished and to look forward to what's ahead for the ACCE community. The energy and momentum from our spring events continue to inspire us, and I'm excited to share highlights and upcoming opportunities with you.

On April 12, we proudly hosted the 28th ACCE Awards Gala at the Metro Toronto Convention Centre. This flagship event brought together close to 1,000 guests, including prominent leaders from politics, business, and the community, to celebrate the remarkable achievements of this year's award recipients. I extend my heartfelt congratulations to all the winners. In particular, we were honoured to present the ACCE Lifetime Achievement Award to Dr. Donette Chin-Loy Chang, Chancellor of Toronto Metropolitan University, for her tremendous contributions to education, public service, and the broader community.

On May 10, we held our ACCE Business Forum – "Learning from the Achievers" at the Markham Civic Centre, sponsored by National Bank of Canada. Five of this year's winners shared their entrepreneurial journeys, offering invaluable insights and lessons learned.

Our annual Winners' Club Dinner at Casa Victoria Fine Dining and Banquet in Markham on June 11 brought together past and present award recipients in an intimate setting, continuing the celebration with an evening of shared experiences, reflections, and meaningful connections. I wish to thank BDC for being the title sponsor of the ACCE Awards and this Winner's Club event.

We now look ahead to one of our highly anticipated summer events – the ACCE Golf Classic, taking place on June 25 at the Angus Glen Golf Club. It's always a highlight of the summer season, offering a relaxed space to network and unwind. In addition, we invite all members to attend the ACCE Annual General Meeting at YSpace, York University, which will take place on September 23. This is an opportunity to reflect on the year,

connect with fellow members, and contribute to shaping the future direction of ACCE.





Later this year, we'll be heading west for the ACCE West Coast Gala on October 8 at the Fairmont Waterfront in Vancouver, BC. We're also proud to continue our international engagement by serving once again as a Canadian Registration Agent at the China International Import Expo (CIIE), held in Shanghai from November 5 to 10. We encourage Canadian businesses to take part in this important opportunity to expand into global markets.

Please stay connected with us at www.acce.ca for details on all upcoming events and programming, including networking activities hosted by our Mandarin Series and Young Entrepreneur Group.

None of this would be possible without the support of our valued stakeholders—our sponsors, members, volunteers, staff, and government partners. Thank you for being part of our shared mission to uplift and empower entrepreneurs across Canada.

Wishing you a safe and rejuvenating summer. I look forward to seeing you at an ACCE event soon.

Warm regards, Yvonne Chan President, ACCE











NATIONAL



Scotiabank.











Hugo Lorenson, Regional Vice President, Commercial Financial Services GTR, Royal Bank of Canada, presented the Lifetime Achievement Award to Dr. Donette Chin-Loy Chang.

Lifetime Achievement Award Dr. Donette Chin-Loy Chang

Dr. Donette Chin-Loy Chang's distinguished career and philanthropy exemplify the transformative power of leadership and compassion, profoundly impacting both Canada and the Caribbean.



Born in Jamaica, Dr. Chang moved to Canada in the early 1970s. She pursued a Bachelor of Applied Arts in journalism at Toronto Metropolitan University (TMU), graduating in 1978.

Dr. Chang began her career as a reporter-producer with CBC Radio and later led the overseas service of Radio Canada International in Toronto. Her expertise extended to consulting for the Jamaican government, and she was appointed head of radio at the Jamaica Information Service.

In the early 1990s, she founded Donette Chin-Loy and Associates, a leading communications agency in the Caribbean, and later co-founded La Grassa Chin-Loy Communications in Canada.

Dr. Chang's philanthropic efforts are extensive and impactful. She has supported hundreds of students by funding scholarships and well-being initiatives at TMU and establishing bursaries across various university areas, including the Chang School and the Lincoln Alexander School of Law.

During the pandemic, she created an emergency fund for students and contributed to TMU's Viola Desmond Awards program and President's Awards to Champion Equity campaign. She also chairs TMU's Alumni Council.

Dr. Chang has served as co-chair of Food for the Poor Canada, an international relief agency, and is co-patron of the University of the West Indies Annual Benefit Awards.

Currently, she serves on two prestigious boards – the Black North Initiative and the Toronto International Film Festival.

Dr. Chang's contributions have been recognized through various appointments, including as the sixth chancellor for TMU. She has received honorary degrees from both TMU and the University of the West Indies.

For her remarkable contributions to education, philanthropy, the community, and initiatives that embody strength and development in Canada and the Caribbean, the ACCE would like to acknowledge Dr. Donette Chin-Loy Chang as the outstanding recipient of the Lifetime Achievement Award for 2025! Congratulations!

Adam Lodder, Associate Vice President, Small Business Banking, GTA, TD, presented the Entrepreneur of the Year Award to Jerry Mi, Western Coast Enterprise Ltd.

Entrepreneur of the Year Award Jerry Mi, Western Coast Enterprise Ltd.

When Jerry Mi, now the president of Western Coast Enterprise, immigrated from Suzhou, China, to British Columbia, little did he know he would eventually develop a very successful lumber supply business.



In 2007, he joined forces with a high school classmate and began selling lumber to Canada.

Mi had extensive knowledge of the forestry and lumber industry and was able to develop a low-risk, high-return business model connecting supply and demand.

His company tags and scans every piece of lumber in its yards and uploads the data into its inventory system.

Mi uses this data to determine consumer demand for lumber and set prices for the marketplace.

Western Coast Enterprise's head office, based in Richmond, BC, trades forest products in North America, Europe and Asia. Today, it also has offices in the U.S., Germany and China.

The company has developed significant sourcing capacity in Europe and North America, as well as partnerships with major carriers and freight forwarders to ensure smooth logistics.

Western Coast Enterprise has managed to keep its operating expenses below industry standards. Over the past four years, sales have consistently reached more than 100 million dollars every year.

Mi keeps searching for new ways to expand his business. One of those ways is through the wood chip and pellet business.

Mi's management team consists of individuals with strong skills in logistics, operations, finance, customer service and sales. A comprehensive internal incentive program in each department keeps employees rewarded for their hard work.

Mi also believes in giving back to the community, which he does by donating to numerous temples, seniors' homes and hospitals on a regular basis. Because of his ingenuity in the lumber business, his extensive knowledge in forestry, his ability to stay ahead of the curve, and his operational expertise and business acumen, the ACCE congratulates Jerry Mi and his company, Western Coast Enterprise, for winning Entrepreneur of the Year for 2025!

Deejay Lee, Manager, Specialty Sales Asia, Air Canada, presented the Best International Business Award to Chris Ye, Uken Games.



Best International Business Award Chris Ye, Uken Games

To Chris Ye, playing games is a calling. In 2009, Ye developed Uken Games, an independent game studio based in Toronto, Ontario. The company builds cross-platform social and mobile games for iOS and Android.

It's a good bet you've played one of these games, including "Jeopardy! World Tour," "Who Wants to Be a Millionaire," "Ava's Manor," "Puzzle Solitaire" and "Kings of Pool."

In 2011, Uken Games received the Digi Award for Canada's Most Promising New Digital Company. And in 2017, it was recognized as one of Canada's top small and medium employers.

Known for its quirky culture, the company has a four-day work week and operates remotely. It also has an international presence, with 50% of its users located in North America, and the rest in Europe, Japan and Latin America. Uken Games has significant growth potential, attracting new partnerships with multi-game distributors and major multinational toy manufacturing and entertainment companies. With partnerships like these, the company's financial performance has remained strong in the marketplace. Last year, it brought in 20 million dollars in revenue, and it's set to bring in at least 26 million dollars this year.

Because of its continued success, Uken expects its staff to grow over the next year. The company tries to train and develop staff through in-house programs, which include leadership and management training. It's also involved in community activities and supports programs like LEVEL UP – encouraging collaboration between engineers and artists to create games.

Because of their continued success in the multinational world of gaming, their ambition to continue expanding and growing in the digital world of gaming, and their efforts to work with their employees to advance opportunities within the company, the ACCE would like to recognize Chris Ye and his company, Uken Games, with the Best International Business Award for 2025. Congratulations!



Gavin Yeung, Acting Director, Hong Kong Economic & Trade Office in Toronto, presented the Best Asia Pacific Business Award to Wilson Kam, MTI.

Best Asia Pacific Business Award Wilson Kam, MTI

Wilson Kam's company, MTI, is based out of Hong Kong and has been in the food distribution business for nearly two years. Kam has established a unique way of linking manufacturers with resellers.

MTI has become one of the most important international grocery importers in Western Canada. Its services can deliver nearly a thousand different products to the North American market every day.

Kam's Hong Kong office coordinates logistics and ordering from Korea and Japan and is expanding operations to Taiwan and Singapore.

How can the company do this? MTI operates a smart warehousing system. The system can arrange storage space automatically according to warehouse floorplans and product information, enabling it to maximize storage capacity. MTI can also give staff real-time indications about warehousing, delivery and logistics, which improves work efficiency.

MTI does extensive research regarding the food industry and the demographics of its target market, developing specialized food products aimed at meeting the needs of the marketplace.

To date, MTI's profitability has been tremendous in the North American market-place, and with its expansion into Asia, MTI earned more than 11 million dollars in revenue in 2023, with a predicted earning potential of more than 13 million dollars this coming year.

Kam and MTI have developed proper business planning and operations control, focusing on logistics, product development and market research.

With nowhere to go but up, MTI's food delivery services should someday become a household name in North America and Asia.

For his business acumen, his ability to utilize new technology to improve productivity, and his efforts to serve not only North America but also Asia, the ACCE would like to recognize Wilson Kam and his business, MTI, with the Best Asia Pacific Award for 2025! Congratulations!

Andrew Gowan, Regional Vice President and Head of Commercial Banking, Ontario, National Bank of Canada, presented the Young Entrepreneur Award to Kerry Tam, Mimigo.

Young Entrepreneur Award Kerry Tam, Mimigo

Founded by the Tam family in Hong Kong in 1960, Mimigo started with a passion for traditional Chinese cuisine. They sold fresh noodles at

local market's, gaining a reputation for high-quality ingredients. As their popularity grew, the Tams expanded into Asia and Australia, and eventually Canada, always focusing on authenticity using traditional techniques.

Over the years, Mimigo became known as a trailblazer of the noodle industry,

expanding its product line to include many flavours, textures and ingredients. The company has collaborated with chefs to create culinary masterpieces.

In 2021, Mr. Tam's son, Kerry, only 26 at the time, took over the reins of Mimigo, expanding to Toronto and marking a new beginning of growth and innovation in North America.

He was faced with modernizing the workforce and manufacturing methods, as well as updating factory safety standards.

In 2023, the company moved to its new state-of-the-art facility, allowing it to increase production and expand product offerings.

Some innovative products, like high-protein noodles made from tofu high in soy, are currently being sold at vegan or independent health food stores. The factory's test kitchen develops these new products before they are marketed to the public. Currently, Mimigo's noodles are available at more than 600 markets, including Loblaws, Sobey's, Metro, and 80 locations in the U.S.

Mimigo also does its research regarding who its customers are to cater to them. Younger consumers prefer a product that is easy to cook and available in various ways, such as frozen.

When Kerry Tam took over, the company's revenue was 600,000 dollars, but this year, Mimigo is on target to bring in nearly 5 million dollars in sales.

For his ability to innovate, grow his company internationally, and develop and cater to an ever-expanding market by providing quality noodles year after year, the ACCE would like to recognize Kerry Tam of Mimigo as the Young Entrepreneur of the Year for 2025! Congratulations!

Tristan Retelsdorf, Director of Marketing, TELUS, presented the Most Innovative Award to Alex Cui, GPTZero.



Most Innovative Award Alex Cui, GPTZero

In today's world, artificial intelligence (AI) is becoming a force to be reckoned with in the business environment and beyond. Twenty-six-year-old Alex Cui, co-founder and CTO of GPTZero, recognized an opportunity to help users determine whether a student had written their own material or used Al-generated text by developing a deciphering tool. Cui and his partner developed GPTZero as an online tool designed to detect text, writing styles and patterns that indicate machine-generated content.

This is particularly relevant in an academic setting. It can analyze written copy, looking for consistent sentence structure or predictable vocabulary.

GPTZero uses metrics to determine if a passage was written by Al. For example, "Perplexity" measures how uncertain the Al model was when generating text. And "Burstiness" indicates variations in sentence complexity within a text.

GPTZero can also be used to help students develop their own writing skills by using techniques that find a balance between Al-generated text and structuring writing in their own voice.

In addition, Alex Cui and GPTZero are currently working on creating a method that can identify the use of Al in voice recordings and video. The company's annual revenue is close to 10 million dollars.

For his insight into the world of AI, his foresight on how it might affect the future of business and education, his understanding of technological advancement, and his business acumen, the ACCE would like to recognize Alex Cui and his company, GPTZero, with ACCE's Most Innovative Award for 2025. Congratulations!



Dave Ramsumair, District Vice President, Scotiabank, presented the Most Progressive Award to David Chan of Aplin & Martin Consultants Ltd.

Most Progressive Award David Chan, Aplin & Martin Consultants Ltd.

Founded in 1968, Aplin Martin is a well-respected and successful consultancy for land development companies. Its dynamic team of civil engineers,

architects, land surveyors, biologists and urban planners has consistently provided cutting-edge, cost-effective solutions for clients.

Aplin Martin's current president and CEO, David Chan, immigrated to Vancouver from Hong Kong in 1986. He began his career at Aplin Martin as an engineer in training and worked as general manager overseeing all IT, finance and human resources groups.

Today, Aplin Martin has grown into a leading consultation company that provides engineering, project management and surveying to land developers, as well as public sector projects.

The company has adapted to the changing needs of the industry and evolved from single-family projects to larger developments, such as low-to-midrise buildings, high rises, and mixed-use developments in residential and commercial environments.

Aplin Martin uses software that produces 3D models for the virtual reality exploration of entire urban centres. It has also established an eco-friendly workplace that benefits both employees and the environment.

David Chan's keen business acumen and technical expertise, particularly in capital works improvement, have been instrumental in ensuring the successful execution of various projects and continued growth.

For more than 55 years, Aplin Martin has built diverse relationships in many Canadian cities. The company has expanded its offices to Kelowna, Nanaimo, Vancouver, Surrey City Centre, Calgary, Edmonton, Ottawa and Oakville – for a total of eight office locations in BC, Alberta and Ontario.

For his determination to lead the way in the land development marketplace with state-of-the-art technology, providing a safe footprint for the environment and offering excellent customer service, the ACCE would like to recognize David Chan and Aplin Martin as the winners of the Most Progressive Award for 2025. Congratulations!

Carol Cheng, Assistant Marketing Manager, Ming Pao Newspapers (Canada) Ltd., presented the Best Community Service Award to Florence Leung, Catalyst Agents.

Best Community Service Award Florence Leung, Catalyst Agents

At the age of 26, Florence Leung made her mark in the world of multicultural marketing. Her company, Catalyst Agents, has become synonymous with many internationally renowned brands.



Leung began her journey while in university by launching a peer-to-peer currency exchange startup and gaining exposure by appearing on CBC's "Dragons' Den." She eventually sold the idea to a company in New Zealand.

The Catalyst Agents team creates and executes integrated multilingual marketing campaigns, ensuring client awareness with international audiences and digital channels by utilizing social media platforms TikTok, WeChat, RedNote, Instagram and Weibo, as well as other top marketing avenues.

As a trusted multicultural agency worldwide, Catalyst has consulted for and worked with renowned brands including Budweiser, Chaumet Paris, L'Oreal, SkinCeuticals, Vichy, Burberry, Burkes and Max Mara.

The company has invested in a start-up called Moment Energy, which provides commercial-scale clean and affordable energy storage by repurposing retired electric vehicle batteries.

Catalyst and Leung give back to the community they serve. As an alumna of the Sauder School of Business's new venture capital program, Leung gives back to its students. She volunteers her time as a business mentor and donates 25,000 dollars a year to the program.

Catalyst and Leung are involved in Dress for Success Vancouver, which provides community support for 2,500 women each year, helping them re-enter the workforce and achieve economic independence.

Leung also created Lean In Vancouver, which is a branch of Lean In Canada, an organization that helps women.

And she has served as board chairperson for Craftworks, an organization that supports adults with disabilities and helps them find work.

Florence Leung is an awe-inspiring young entrepreneur, an innovative multicultural marketer, and a business woman who gives back to her community every day. The ACCE would like to recognize her and her business, Catalysts Agents, as the 2025 Best Community Service Award winner! Congratulations!

Chelsea Jin, Investment Counsellor & Portfolio Manager, CIBC, presented the Best Start-up Award to Wing Xian, SIHE International Group.

Best Start-up Award Wing Xian, SIHE International Inc.

Established in 2019, Chef Shuo is a cutting-edge food brand under the SIHE International Group in Canada.

The four owners and partners – founder and CEO Wing Xian, Ryan Li, Cheryl Chen and Jackson Zhang – have strong management skills with backgrounds in the finance and food industries that complement one another.

From freshly brewed soup noodles to soup-filled dumplings, Chef Shuo offers convenience to consumers.



These products use genuine ingredients, created with care by well-known chefs and with university kitchens. None of the meals contain any preservatives, and the brand strives to deliver restaurant-quality delicacies at home for a fraction of the time and cost.

The frozen food line features delicacies like Taiwanese-style braised beef noodle, Szechuan-style spicy beef noodle, Japanese-style ramen with barbecue pork, curry chicken with rice, pho Vietnamese vermicelli and beef, and many other delicious meals created in Chef Shuo's kitchens since 2020.

Since its inception, Chef Shuo has developed a loyal following and can now be found in major cities across Canada at Asian markets and mainstream grocery store chains, such as Loblaws and No Frills. The brand has developed a reputation for providing high-quality, tasty food that has passed rigorous health and safety standards, so consumers can trust that when they buy a meal from Chef Shuo, they're getting the very best.

Since 2020, Chef Shuo has sold over 15 million dollars in product across Canada. The company's future looks bright, and the owners plan to continue to expand their food product offerings and eventually venture into canned food as well.

For the company's ingenuity in offering delicious fresh and frozen food delicacies at a reasonable price, its foresight in marketing its products in mainstream markets across Canada, and its solid plan for expansion in the future, we would like to recognize Wing Xian and SIHE International Inc. with ACCE's Best Start-up Award for 2025! Congratulations!





Yvonne Chan, President of ACCE, and Tyson Jones, Senior Vice President, Ontario, of BDC, with the 2025 ACCE award winners. Front row from left: Chris Ye, Uken Games; Wilson Kam, MIT; David Chan, Aplin & Martin Consultants Ltd.; Jerry Mi, Western Coast Enterprise Ltd.; Donette Chin-Loy Chang; Florence Leung, Catalyst Agents; Wing Xian, SIHE International Group; Alex Cui, GPTZero; and Kerry Tam, Mimigo.



ACCE President Yvonne Chan (right) presented an appreciation plaque to Tyson Jones (left), Senior Vice President, Ontario, of BDC (title sponsor) and co-chair of the 2025 ACCE Awards Gala.



ACCE President Yvonne Chan (middle) presented cheques to charities – Wayne Tsang and Will Sung (first & second from left) from the Carefirst Foundation, and Karen Lee and Jiang Li (first & second from right) from Parkinson Canada.



Larry Law, Living Water Resorts (fourth from left), presented scholarships to students from Seneca Polytechnic, George Brown College and York Schulich.



Dignitaries and major sponsors gathered at the 2025 ACCE Awards Gala.



All winners, sponsors, guests, volunteers and ACCE directors gathered at the 28th annual ACCE Chinese Canadian Entrepreneur Awards Gala held on April 12, 2025, at the Metro Toronto Convention Centre.





The 2025 ACCE Winners' Club reception, sponsored by BDC, was held on June 11, 2025, at the Casa Victoria Fine Dining and Banquet. Sponsors, guests, past award winners, and ACCE's directors and advisors are shown.



Tyson Jones, Senior Vice President, Ontario, BDC, delivered a welcome speech at the event.



At the 2025 ACCE Winners' Club reception, keynote speaker Jonathan Pastrikos (middle), Assistant Vice President, Advisory Services, BDC, and Arnaud Franco (right), Director of Economic Research, BDC, shared expert insights on navigating the economic landscape, with moderation by Amy Siu (left), Business Centre Manager in Markham.



During the event, we paid tribute to Margaret Peco (second from left) for her decades of outstanding service and invaluable contributions to our business community.



Tyson Jones (second from left), Senior Vice President, Ontario, BDC, presented the lucky draw gifts to guests Karen Qiu, Jonathan Wong, James Lin and Jeff Leung.



The 2025 ACCE Business Forum, sponsored by the National Bank of Canada, was held on May 10, 2025, at the Markham Civic Centre. Mayor Frank Scarpitti and ACCE's directors and advisors are shown.



Mayor Frank Scarpitti, City of Markham, delivered a welcome speech at the event.



ACCE President Yvonne Chan (right) and Mayor Frank Scarpitti (left) presented an appreciation plaque to Shafiq Ebrahim (middle), Senior Director, Commercial Banking, of National Bank (event sponsor).

Shouyi Ma (right), Hanson Canada, and Mayor Frank Scarpitti (left) presented a lucky draw prize to a guest.



Guests attended the 2025 ACCE Business Forum at Markham Civic Centre.



ACCE IN THE COMMUNITY | Summer 2025



ACCE directors and advisors at the 2025 ACCE Awards Gala. Front row from left: Sandra Tam, Kay Leung, Agnes Lan, Tina Woo, Karen Ng, Irwin Li, Yvonne Chan, Kevin Au-Yeung, Joanna Lo, Tina Tian, Ana Chan, Mandy Zhang, Karen Huynh and Amelia Zheng. Back row from left: Alan Kwong, Fred Lai, Andy Yap, Wilbert Lai, Edward Wang, Kenton Chan, Eric Chan, Raymond Chik, Royson Ng, Karen Mak, Amy Wong, Vivian Ma, Yan Wang, Edmund Tin, Alan Hamm and Jeffrey Shek.



ACCE proudly presented the Distinctive Service and Contribution Award to our Executive Director, Karen Ng (fifth from right), in recognition of her 25+ years of dedication and service.

Upcoming Events 2025

Tuesday, September 23, 2025 **Annual General Meeting**YSpace Markham, 169 Enterprise Blvd, 3rd floor, Markham, ON

Wednesday, October 8, 2025

2025 ACCE West Coast Gala
Fairmont Waterfront, 900 Canada Place Way, Vancouver, BC



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