

The long sunny days and soaring temperatures signal the much anticipated arrival of summer. Since the Spring edition of Entrepreneur News, there have been many exciting events at ACCE.

First and foremost, the 21st annual ACCE Awards Gala held on March 25, 2017 at the Toronto Westin Harbour Castle Hotel was an unqualified success. Our signature event attracted over 1,200 guests including prominent political, business and community leaders. I extend heartfelt congratulations to this year's impressive group of awards winners, which were chosen from an abundant pool of extremely high-caliber entrepreneurs from coast to coast. I especially wish to congratulate and acknowledge Mr. Robert Lee for being the recipient of the 2017 ACCE Lifetime Achievement Award. ACCE has subsequently invited Mr. Lee to be an Honourary Chair of the ACCE West Coast Division and I am honored to welcome Mr. Lee coming on board!

On April 27, 2017, we welcomed the newly-minted award winners to a Winner's Club dinner at The School Fine Dining in Markham. They joined past winners from the previous twenty years for an evening of great networking and sharing of insights. I wish to thank BDC for being the title sponsor of the ACCE Awards and for this Winner's Club event.

The 2017 winners were then showcased at the ACCE Business Forum entitled "Learning from the Achievers", which was held on May 13, 2017 at the North York Civic Centre. The winners shared their success stories and helpful tips with over 200 guests in attendance, who all richly benefited from the panel discussion and exhibits.

Continuing with ACCE's successful expansion to the West Coast, the 2017 ACCE West Coast Diversity Business Networking took place on May 25, 2017 at the Pinnacle Hotel Harbourfront in Vancouver, BC. Mr. Robert H. Lee, Mr. Stanley Kwok and Mr. John D'Eathe, three of Vancouver's most prominent Canadian business leaders were invited as our featured speakers to discuss on the topic of "50 Years Review of the Pacific Century Development". I want to acknowledge and thank my fellow co-chair and winner of the 2015 ACCE Entrepreneur of the Year Award, Mr. Toby Chu for his invaluable contributions to this event which had over 150 attendees including representatives from various levels of government.

In addition to the above, we also held a Networking Luncheon at the Sheraton Parkway Toronto North in Richmond Hill on June 28, 2017 where experts from event sponsor, Rogers Communications, discussed the topic of "Small Business dose not mean Small Security".

To celebrate the 20th anniversary of the establishment of the Hong Kong Special Administrative Region we will hold the ACCE Annual Golf Classic – "Hong Kong SAR 20th Anniversary Cup" on July 13, 2017 at the beautiful Angus Glen Golf and Country Club.

Of course, none of these events would be possible without the support of various stakeholders such as our sponsors, members, volunteers, staff, various levels of government, board of directors, advisors, all committee members and the media. I wish to thank everyone for their continuous support.

The next Annual General Meeting will be held on August 24, 2017 at the Golden Palace Banquet Hall in Markham, during which a new ACCE President will be appointed. As such, this will be my last President's Message. I wish to take this opportunity to express my utmost gratitude to everyone who has helped me during my presidency at ACCE, and wish my successor the best of luck. As I will surely continue to support ACCE in other capacities, I look forward to seeing you at the upcoming events.

I wish everyone a very safe and enjoyable summer!

Message from the President



Irwin Li
President



▲ Major Sponsors, guests and Irwin Li, president of ACCE (left 9) at the 2017 ACCE Awards Gala.

▲ ACCE President Irwin Li (right) presented an appreciation plaque to Peter Lawler (left), Executive Vice President from BDC (Title sponsor of 2017 ACCE Awards Gala).

Lifetime Achievement Award

Mr. Robert H. Lee, Prospero Group of Companies

Born and raised in Vancouver, Robert (Bob) Lee graduated from the University of British Columbia in 1956 with a Bachelor of Commerce degree, and since then has devoted a significant amount of his personal time to raise funds for the university and other community organizations.

In the meantime, he has built a strong real estate presence on the west coast of Canada and the U.S., including extensive commercial real estate holdings in the Lower Mainland. In 1966 he co-founded Wall Financial Corporation, and in 1979 branched out on his own to founded Prospero International Realty Inc.

In 1988 Mr. Lee founded UBC Properties Trust to start development of market housing at UBC as a source of outside revenue to secure the university's future. As Founding Chair of the UBC Real Estate Corporation from inception, he was responsible for developing 500 acres of the university's endowment lands, which has generated over \$1 billion on leased land for endowment. His goal for the trust is to generate \$2 billion.

Apart from his many achievements and honors, Mr. Lee's philanthropy is evident in his tireless work for the community, particularly UBC. He served as Governor of the University of British Columbia (1984-1990) and Chancellor (1993-1996). In 1997 he was appointed Chairman of the University of British Columbia Foundation. With his generosity, UBC has named the Robert H. Lee Graduate School.

He is the past director of many companies, the most notable being Wall Financial Corporation, B.C. Telephone Co., Crown Life Insurance Corp., and CN Railway.

Mr. Lee's community service has been recognized on many occasions. He has received the Order of Canada (1999) and the Order of British Columbia (1990), an Honorary Doctorate of Laws in 1996 from UBC, and numerous awards over the years from a variety of organizations. Mr. Lee received the 2008 Pacific Lifetime Achievement Award from Ernst & Young, and in 2010 was inducted into the Business Laureates of British Columbia Hall of Fame.



Ms. Donna O'Reilly, Regional Vice President, Commercial Financial Services, RBC Royal Bank presented the Lifetime Achievement Award to Mr. Robert H. Lee, Prospero Group of Companies.

The Robert Lee YMCA in Vancouver carries his name due to his generosity and strong belief in the organization.

Mr. Lee and his wife Lily have four children. His entire family, including two daughters-in-law and his son-in-law, all graduated from UBC.



Ms. Sara Thomson, Senior Vice President Business Banking, TD Bank Group presented the Entrepreneur of the Year Award to Mr. Sylvester Chuang, HSC Holdings Inc.

Entrepreneur of the Year Award

Mr. Sylvester Chuang, HSC Holdings Inc.

As an avid car enthusiast, medical doctor Sylvester Chuang followed his passion and opened up his first car dealership from scratch over thirty years ago. Since then, Dr. Chuang worked tirelessly to build automotive group which consists of 21 dealerships in Ontario and British Columbia representing 30 luxury market brands.

Dr. Chuang expanded his dealership group via sound business strategies and by capitalizing on opportunities which others ignored. The group has been honored with over 200 manufacturers' awards, currently employs more than 1,100 people and generates combined annual revenue exceeding \$1 billion.

Another example of Dr. Chuang's automotive passion and bold business vision is the Vancouver Island Motorsport Circuit. Dr. Chuang opened this racetrack country club earlier this year, being the very first club of its kind in Canada.

Outside of his business, Dr. Chuang is passionate about fighting illness and improving education for children. A true philanthropist, he has donated more than \$600,000 each year for the past two years to a number of charitable causes including the David Foster Foundation, Sick Kids Foundation, Boost Child & Youth Advocacy Centre, and Chabad Jewish Education Center.

Best International Business Award

Mr. David Khazanski, INKAS Armored Vehicle Manufacturing

INKAS Group of Companies integrates financial, physical and cyber security solutions through its network of 8 companies. From payment processing to security services, founder and CEO David Khazanski's brainchild of over two decades ago has grown to be an international conglomerate.

A former Russian police officer, David came to Canada in 1990 and worked in a local bakery. In 1993, he used his expertise as a former police officer to start the armored courier service INKAS.

Today, the INKAS Group of Companies employs more than 200 highly skilled professionals who provide software development, payment processing, full cycle security, vaults, armored luxurious vehicle manufacturing, metal fabrication, and environmental protection services.

The INKAS Group of Companies has a diversified portfolio, but prides itself in its commitment to make innovative strides towards a more secure future. It has expanded its global footprint to 6 other countries which include USA, Mexico, Nigeria, Israel, Azerbaijan, and Turkey.



Mr. Rocky Lo, Director of Revenue Management & Business Development – Asia, Air Canada presented the Best International Business Award to Mr. David Khazanski, INKAS Armored Vehicle Manufacturing.

Best Asia Pacific Business Award

Mr. Jeff Leung, JET

University of Toronto architecture graduates and classmates Jeff Leung and Tynnon Chow founded JET. During the span of 3 short years, JET placed in the top 5% of 3 International Competitions in Asia.

Using Hong Kong as a base, JET can easily reach the growing Asian markets with their sustainable design ideas. They have completed numerous award-winning designs in the cityscapes of Canada, Bangladesh, Taiwan, Hong Kong and China.

Most notably, JET's team won the Hong Kong West Kowloon M+ Pavilion international competition from a field of 100 entries. They created an elevated art exhibition

exhibition centre with panoramic views of Victoria Harbour that utilizes the architectural form to funnel sea breezes to cool the building and visitors to the cultural district.

Combining world class design skills with advanced technologies, JET represents a new generation of designers utilizing computational technologies to create innovative objects and spaces.



Miss Kathy Chan, Director, Hong Kong Economic and Trade Office (Toronto) presented the Best Asia Pacific Business Award to Mr. Jeff Leung, JET.



Mr. Andy Chan, Managing Partner, Miller Thomson LLP presented the Award of Merit to Mr. Jackey Jan, CN Global Distributor Inc.

Award of Merit

Mr. Jackey Jan, CN Global Distributor Inc.

Jackey Jan came to Canada in 2002 in order to attend McMaster University as a visa student. After graduation, Jackey moved to Toronto and founded CN Global, which is now renowned for providing the freshest seafood to its customers in Canada and in Asia.

Jackey prides himself on meeting with the fishermen and developing excellent working relationships over the years so they would provide their best and freshest catches to CN Global.

CN Global now supplies many large local supermarkets with seafood, including the T&T Supermarket chain. By balancing his business with the supermarket distribution and point of sale systems, he has been able to develop a model that allows him to offer very competitive seafood prices.

Since forming his company, Jackey has experienced double digit growth each year. He believes that providing excellent customer service, competitive prices and quality products are the keys to his company's success.

Most Innovative Award

Dr. Jianhua Zhu, BioNeutra Global Corporation

Dr Jianhua Zhu and his business partners founded Bioneutra Global Corporation. Soon thereafter, the company used its innovative, patented technology to develop a natural sweetener which they named VitaFiber.

VitaFiber provided a much needed alternative choice to consumers who used sweeteners. Studies have proven that VitaFiber is useful for maintaining healthy cholesterol levels, blood sugar levels, the absorption of minerals, and the prevention of constipation.

VitaFiber has been quickly adopted by consumers and industry, and is now a key ingredient in a range of foods including energy bars, drinks, beverages, and breads.

BioNeutra Global Corporation's goal is to become the premier international supplier of high quality prebiotic and fibre ingredients and products.



Ms. Karen Nguyen, Director, Rogers Communications presented the Most Innovative Award to Dr. Jianhua Zhu, BioNeutra Global Corporation.



Mr. Ross Cronin, Director, Sales and Marketing Canada, Cathay Pacific Airways presented the Most Progressive Award to Mr. Daniel Cheng, Process Fusion Inc.

Most Progressive Award

Mr. Daniel Cheng, Process Fusion Inc.

Process Fusion Inc. (PFI) is a managed services and cloud application provider of digital transformation solutions. In other words, Daniel Cheng and PFI are developing the next generation of Artificial Intelligence (AI) technology.

PFI has created the CapturePoint Cloud platform which consists of advanced OCR (text) and ICR (handwriting) recognition capabilities to support scanned images and faxes received on fax servers. In automating document processing and capture, PFI introduces Artificial Intelligence and Deep Learning capabilities to their CapturePoint Cloud Platform.

As the deep learning engine continues to "learn" different types of document classification and data extraction requirements, PFI believes this technology will eventually be able to eliminate errors associated with human processing, increasing speed, revenue growth and allow for better decision making. One of their existing customers - Mackenzie Health - will be looking to adopt the Deep Learning technology as a central document intake for their EMR system.

Dr. Yiu Wing Tam was a pioneer in dialysis treatment in Canada with the opening of the Scarborough Regional Dialysis Program at the Scarborough General Hospital in 1996.

At that time, the Dialysis Program operated three days a week and cared for only 10 patients at its 5 hemodialysis stations. Nowadays, the Program provides dialysis treatment for a patient care population of over 1,000.

Dr. Tam's program also participates in local, multi-centre and multi-national research projects alongside with other

Best Community Service Award

Dr. Paul Yiu Wing Tam, RenalCan Inc.

health clinics and hospitals including Toronto St. Michael's Hospital. Other international partnerships and relationships have been established far and wide. Many of his nephrologists and nurses have also volunteered abroad in Africa and remote corners of Asia.

Dr. Tam has worked diligently over the years to develop treatments and technologies to meet the escalating demand for dialysis services. Instead of striving to be the largest treatment program, Dr. Tam's goal was to be one of the best. He defines success as the ability to do more tomorrow than we can do today.



Mr. Eddy Cheong, Financial Controller, Ming Pao Daily News presented the Best Community Service Award to Dr. Paul Yiu Wing Tam, RenalCan Inc.



Mr. Aurel Lonian, Vice President, Commercial Banking, BMO Financial Group presented the Best Start-up Award to Mr. Erwin Lee, Hubnest Inc.

Best Start-up Award

Mr. Erwin Lee, Hubnest Inc.

Hubnest is an award winning interactive web agency based in New York City and Toronto headed up by Erwin Lee.

In the digitally connected world, the market demands that organizations and brands be web and mobile savvy. Hubnest helps its clients fulfill these demands by putting web design, user experience, e-Commerce, and systems applications experts under one roof to.

Last year, Hubnest worked on more than 140 projects.

Through these experiences, the company has earned a reputation for offering brilliant e-Commerce solutions.

Hubnest is investing into technology that allows them to stay ahead of the innovation trend. They are currently one of the leading providers of Machine Learning in East Coast of the US and in Canada. The company has shifted their focus from learning new programming languages to creating logic that will do the work. They believe this is the way of the future.

UPCOMING EVENTS

| DATE | EVENT |
|-------------------------------|--|
| Thursday, August 24, 2017 | 2017 Annual General Meeting and Appreciation Dinner Golden Palace Banquet Hall, Markham, ON |
| Wednesday, September 20, 2017 | 2017 ACCE Networking to Learn Luncheon Shangri-la Convention Centre, Markham, ON |
| Thursday, October 12, 2017 | 2017 ACCE West Coast Gala Fairmont Waterfront Hotel, Vancouver, BC |



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ACCE Award winners, sponsors, guests and ACCE Directors at the 21st Anniversary ACCE Chinese Canadian Entrepreneur Awards Gala held on March 25, 2017 at the Westin Harbour Castle Toronto.



▲ Mr. Michael Denham, President and Chief Executive Officer of BDC delivered the Keynote speech at the 2017 ACCE Awards Gala.



▲ Past ACCE award winners at the 2017 ACCE Awards Gala.



▲ ACCE President Irwin Li presented cheques to charities – Mr. Ramon Tam (left 1) from Hong Fook Mental Health Foundation and Ms. Cherrie-Marie Chiu (Left 3) from ALS Double Play.



▲ Mr. Dennis Woo, Senior Manager, Tax Incentives Practice of KPMG Enterprise (Left 5) presented scholarships to students from various colleges and universities.



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▲ 2017 ACCE Winners' Club sponsored by BDC was held on April 27, 2017 at The School Fine Dining. Sponsor, guests, past award winners and ACCE Board of Directors are shown. (Front row left 5 and 6): Irwin Li, President of ACCE and Consul General He Wei of Consulate General of the PRC in Toronto.



Keynote speakers at the 2017 ACCE West Coast Diversity Business Networking. (From left): John D'Eathe; Robert H. Lee and Stanley Kwok.



▲ 2017 ACCE Business Forum was held on May 13, 2017 at the North York Civic Centre Council Chamber. ACCE Board of Directors, advisors and guest with "keynote" speakers. (Front row from left): Jeff Leung, JET; Erwin Lee, Hubnest Inc.; Daniel Cheng, Process Fusion Inc.; Jackey Jan, CN Global Distributor Inc; and Kevin Au-Yeung, InnoVision Holdings Corp. (Back row from left): Fred Lai; Joanna Lo; Maurice Wong; Edmund Tin; Karen Ng; Sandra Tam; Irwin Li; Royson Ng; Mandy Zhang; Wilbert Lai; Keith Kwan and Alan Hamm.

▲ 2017 ACCE West Coast Diversity Business Networking was held on May 25, 2017 at the Pinnacle Hotel Vancouver Harbourfront, Vancouver, B. C. (Front row from left): Alan Kwong; Karen Nguyen; Irwin Li, President of ACCE; Robert H. Lee; Stanley Kwok; Commercial Consul LiRong Zu, Consulate General of the PRC in Vancouver; Catherine Yuen, Principal Consultant (Western Canada) of HKETO; (Back row from left): Jackey Jan; John D'Eathe; Royson Ng; Tony Chu; Kevin Au-Yeung and Joshua Huen.



◀ Co-chairs of 2017 ACCE West Coast Diversity Business Networking: (Front row left 5) Irwin Li, President of ACCE and (Back row left 4) Toby Chu, President and CEO of CIBT Education Group Inc. presented the appreciation plaques to the sponsors and the supporting partners are shown. (Front row from left): Suky Cheema, BDO Canada LLP; Victor Tesan, CIBT Education Group Inc.; Karen Nguyen, Rogers Communications; Catherine Yuen, HKETO; Selena Wang, Dr. Power; Katherine Wong, Ming Pao Daily News.

ACCE Networking to Learn Luncheon – "Small Business does not mean Small Security" was held on June 28, 2017 at the Sheraton Parkway Toronto North Hotel & Suites, Richmond Hill. (Front row from left): Sandra Tam, Ana Chan, James DeCosimo, Freya Seeger, Irwin Li, Stewart Cawthray, Wilbert Lai and Karen Ng. (Back row from left): Jessie Ma, Nicholas To, James Lei, Royson Ng, Chris Collucci and Jeffrey Shek.



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