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**Title Sponsor:** 



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## **Nomination Form**

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Deadline 截止報名日期

**November 30, 2018** 

## 2019 ASSOCIATION of CHINESE CANADIAN ENTREPRENEURS

#### **Nomination Form** (A) The Nominator I nominate the following business in the category of: (A nominee may be nominated for more than one category) ☐ Entrepreneur of the Year ☐ Best International Business ☐ Best Asia Pacific Business Young Entrepreneur ☐ Best Community Service ☐ Most Progressive ■ Most Innovative ☐ Best Start-up \_\_\_\_\_\_ Telephone:\_\_\_\_\_ Name of Nominator: \_\_\_\_ Nominator's Address: \_\_\_\_\_\_ Email Address: \_\_\_\_\_ □ Additional information enclosed ☐ Additional information to follow \_\_\_\_\_ Date: \_\_\_ Signature of nominator: \_\_\_ (B) The Nominee: Name of Nominee (Company Name): (Chinese name if applicable) **Business Address:** Date of incorporation or registration: Name of Principal(s) with Chinese Origin: Title: Name of contact person:\_\_\_\_\_\_\_ Position:\_\_\_\_\_ \_\_\_\_\_\_ Fax:\_\_\_\_\_ Telephone:\_\_\_\_ \_\_\_\_\_ Website: Email Address: The Nominee agrees to be nominated for the above awards and to provide the required information to the Judging Panel. The Nominee hereby authorizes the Association of Chinese Canadian Entrepreneurs (ACCE) or its sponsors to use, releasee and retain the Nominee's name, non-financial information, photographs, video recordings, and audio recordings of the Nominee in connection with the promotion, administration or evaluation of the Chinese Canadian Entrepreneur Awards without any compensation to the Nominee. The Judging Panel reserves the right to award the Nominee with an alterna tive category for which the Nominee was not nominated herein. The Nominee agrees to accept such alternative categ without any compensation to the Nominee. The Judging Panel reserves the right to award the Nominee with an alterna from. The Nominee agrees to be automatically nominated in the upcoming two years in the event that the Nominee does not receive any award in the current year. The Nominee is required to submit the information listed below with this Nomination Form. Only complete nomination

forms will be considered. The Judging Panel may request the Nominee to provide further and other information as

#### To complete the nomination, please provide the following information:

- a. Details of the Nominee including the nature of the business, its products or services, number of employees, product brochures, website address, etc.
- b. Details to support the category (ies) being nominated based on the criteria as listed on the nomination forms
- c. Financial statements for the past 3 fiscal years
- d. Background of the principal(s) and how he/she/they started the company
- e. Shareholding structure Percentage owned by founder, principal(s) and others
- f. Success factors and challenges of the company and industry
- g. Any other relevant information including testimonials, previous recognitions or awards etc.
- h. Example of a situation that demonstrates how the nominee has met and surpassed the criteria for the award category.

Signature of nominee:			D	Date:		

Please return the completed form and required information to the following address:

ACCE Chinese Canadian Entrepreneur Awards 3950 14th Avenue, Unit 502, Markham, Ontario L3R 0A9 Deadline for Nominations is November 30, 2018.

# 2019 ASSOCIATION of CHINESE CANADIAN ENTREPRENEURS Nomination Form

#### **PURPOSE**

- To promote entrepreneurship in the Chinese Canadian community.
- To recognize the contributions of Chinese Canadian entrepreneurs.
- To encourage new business start-up.
- To promote social responsibility in entrepreneurs.

#### **ELIGIBILITY:**

- The Nominee's business must be properly registered with an operating office in any province of Canada.
- The Nominee must have at least one person of Chinese origin who plays a major role in the management of the business operation. (Exception: Best International Business)
- The Nominee must not be the subject of any ongoging legal investigations.

#### NOMINATION PROCEDURES

- The Nominee must be nominated by a third party and submit a completed Nomination Form with required information by the nomination deadline.
- Nominations can be made in either English or Chinese.

- Documents including financial information submitted to the Judging Panel will not be returned.
- Nominees will receive a certificate for display at their sites of business.
- Finalists will be notified in advance and may be required to submit additional information and/or participate in a due diligence process.
- Winners will be announced at the Awards Presentation Gala Night on April 13, 2019
- The Decisions of the Judging Panel are final.
- Nominees submitting false information will be automatically disqualified.

#### NON-DISCLOSURE

 Any financial or proprietary information submitted by the Nominee shall be kept in strict confidence by ACCE and the Judging Panel.

All nomination forms and the required information must be received on or before November 30, 2018

ACCE Chinese Canadian Entrepreneur Awards 3950 14<sup>th</sup> Avenue, Unit 502, Markham, Ontario L3R 0A9 E-mail: awards@acce.ca

#### **AWARDS CATEGORIES AND CRITERIA**

#### (A) Entrepreneur of the Year

#### 1. Innovation

Is there an innovative aspect to this nominee's business such as the production process, marketing strategies, service approach, methods of distribution or export concepts?

#### 2. Operating Success

Does the nominee enjoy profitability and financial health? Is there potential and/or planning for growth? Is the nominee exporting?

#### 3. Quality of Product or Service

Is the nominee recognized for its product or service quality? Is the nominee an industry leader? Does it engage in continued product or service development through research or market studies?

#### 4. Corporate Citizenship

Does the nominee participate in community activities (e.g. cultural, social, educational and sporting initiatives)? Does the nominee engage in social marketing? Has the nominee received community recognition?

#### 5. Management Capabilities

Is there evidence of appropriate business planning? Are there immediate and long term training initiatives for management and/or employees?

(B) Best Start-up (Nominee's business must be registered after November 1, 2013.)

#### 1. Innovation

Is there an innovative aspect to the nominee's business, such as product or service, production process, marketing strategy, service approach, methods of distribution, advertising techniques or export concepts?

#### 2. Operating Success

To what extent has the nominee's product or service been accepted in

the marketplace? Are the products or services sold beyond the Chinese community?

#### 3. Growth Prospects

Is there an opportunity for continued growth in the industry sector? Is there export potential? Is there an opportunity for product or service diversification? Is financing adequate?

#### 4. Management Capabilities

Is there evidence of appropriate business planning? Are technological improvements part of the plan? Are there immediate and long-term training initiatives for management and/or employees?

#### (C) Most Innovative

#### 1. Innovation

Does the nominee create, improve, or promote an outstanding concept, procedure, technology, design and process in marketing, customer service, product or human resources development which enhanced productivity and gave it a competitive advantage in the marketplace?

#### 2. Operating Success

To what extent has the innovative product or service been accepted in the marketplace? Has the nominee's business strengthened its position in the marketplace? Are the nominee's products or services offered beyond the Chinese Community?

#### 3. Growth Prospects

What is the growth potential of the nominee with the application of the innovation on its product or service? Is this a best practice which may be beneficial to the nominee's business community?

#### 4. Management Capabilities

Is there evidence of appropriate business planning? Is there any training program for staff development and is this encouraged?

# 2019 ASSOCIATION of CHINESE CANADIAN ENTREPRENEURS Nomination Form

#### **(D) Most Progressive** (Business must be in operation for at least five years)

#### 1. Responsiveness to Change

Does the nominee demonstrate a responsiveness to change in the improvement process: financing (e.g. employee purchase), corporate restructuring, product design, marketing strategy, approach to services, etc.?

#### 2. Operating Success

Over the last five years, has the nominee increased its sales? Has the nominee's businessstrengthened its position in the marketplace? Is it currently financially stable? Do employees have job security? Are there other measurable variables to show the significance of the improvement?

#### 3. Growth Prospects

What is the nominee's growth potential? Will market conditions allow its progress to continue?

#### 4. Management Capabilities

Is there any training program for staff development and is this encouraged? Does manage ment make personal sacrifices to effect the improvement?

#### (E) Best Community Service

#### 1. Community Participation

Has the nominee assisted local charities, educational, cultural, or sporting activities? Has the nominee contributed to community developmentthrough social marketing? Is the nominee a member of any business associations?

#### 2. Community Recognition

Has the nominee received industry or community awards? Is the nominee viewed favorably by its peers or industry competitors? Does the nominee enjoy media recognition?

#### 3. Employee Relations

Does the nominee have a satisfactory working relationship with its employees? Do the employees earn a living wage and participate in benefit programs? Does the nominee have an employment equity plan in place? Does the nominee encourage employee training?

#### (F) Best International Business (Open to all Canadians)

#### 1. International Business

What is the percentage of the nominee's export sales/foreign business investment as compared to the nominee's total sales/foreign investment (with geographic break down)?

#### 2. Operating Success

To what extent has the international business been accepted in the market place? Has the nominee's business strengthened its position in the marketplace? Does the nominee demonstrate that their sales, products or services benefit Canadian and Chinese communities in Canada and abroad? What are the nominee's financial performance results for past 3 years?

#### 3. Growth Prospects

What is the growth potential of the nominee with the expansion of the international business, qualitatively and quantitatively?

#### 4. Management Capabilities

Is there evidence of appropriate business planning, business operations control? Is there any training program for staff development and is this encouraged? Is there involvement in related community activities that encourage other businesses to engage in international business?

#### (G) Young Entrepreneur (Nominee' must be 18 to 35 of age on November 30, 2018)

#### 1. Innovation

Is there an innovative aspect to this nominee's business such as the production process, marketing strategies, service approach, methods of distribution or export concepts?

#### 2. Operating Success

Does the nominee enjoy profitability and financial health? Is there potential and/or planning for growth?

#### 3. Quality of Product or Service

Is the nominee recognized for its product or service quality? Is the nominee an industry leader? Does it engage in ontinued product or service development through researchor market studies?

#### 4. Corporate Citizenship

Does the nominee participate in community activities (e.g. cultural, social, educational and sporting initiatives)? Does the nominee engage in social marketing? Has the nominee received community recognition?

#### 5. Management Capabilities

Is there evidence of a youngor emerging leader or leadership team that has driven the development and growth of a successful business? Is there evidence of appropriate business planning and management practices?

#### (H) Best Asia Pacific Business

#### 1. Asia Pacific Business

Does the nominee, which must have been operating for at least two years, demonstrate that it has successful operations in Hong Kong, or successfully used Hong Kongas the gateway to expand its business worldwide, resulting in significant improvement in business performance?

#### 2. Operating Success

Has the nominee's business demonstrated ability to create competitive advantages and overcome challenges in entering the new market? Does the nominee have a business plan through use of research data, innovation and strategies to promote awareness in their new market?

#### 3. Growth Prospects

What is the growth potential of the nominee with the use of Hong Kong qualitatively and quantitatively? Wil market conditions allow its progress to continue?

#### 4. Management Capabilities

Is there evidence of appropriate business planning, business operations control? Is there any training program forstaff development and is this encouraged?

#### JUDGING PANEL

The Judging Panel will be led by national accounting firms, government agencies, educational institutions, reputable national business organizations and leading media groups. All members of the Judging Panel are independent of and from ACCE. In all categories, the Judging Panel may consider other appropriate factors, such as industry reputation, environmental concerns, safety record, employee dedication, corporate stability, etc.