

ACCE Networking Luncheon

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Tap Into Government Incentives to Help Grow Your Business

- Date:** Wednesday, January 28th, 2015
- Time:** 11:30 a.m. – 12:00 p.m. (Registration)
12:00 p.m. – 12:30 p.m. (Lunch)
12:30 p.m. – 1:15 p.m. (Panel Discussion)
1:15 p.m. (Round the Room Self-Introduction and Networking)
- Venue:** Shangri-la Convention Centre
50 Esna Park Drive, Markham, Ontario L3R 1E1
- Fee:** \$35 per person (HST included)
(Members of ACCE may bring 1 guest for free)
- Registration:** Pre-registration required. Please contact ACCE:
Tel: (905)479-2802 or via email at membership@acce.ca



Guest Speakers: Mr. Vernier Tao, Mr. Don De Los Santos and Mr. Dennis Woo

**Vernier Tao, Senior Business Advisor, Business Advisory Services
Ontario Ministry of Economic Development, Employment and Infrastructure /
Ontario Ministry of Research and Innovation** Website: www.ontario.ca



Vern has over 20-year solid experience in engineering, information technology, consulting, and business development. At Business Advisory Services of Government of Ontario, he provides advice to innovative growth firms to grow their businesses here and abroad. Before joining Ontario Public Service, he delivered advanced business solutions of information technology, e-business, and ERP for wholesale and telecommunications companies in Canada and the U.S. For a multinational corporation, he built the business of specialized engineering service from the ground up in Hong Kong and South China regions.

**Don De Los Santos, Manager, Advisor/Consultant
Markham Small Business Centre, City of Markham** Website: www.markham.ca



Markham Small Business Centre (MSBC) provides free and confidential business advice and information to entrepreneurs and small business owners; through one-on-one appointments and educational seminars, specializing in start-up and early stage growth. Don has advised and consulted with thousands of entrepreneurs with diverse backgrounds and spanning many different industries. He also works closely with Markham's youth entrepreneurs to deliver key government programs.

**Dennis Woo, Ph.D, P.Eng., SMIEEE - Senior Manager
KPMG LLP** Website: www.kpmg.com/ca/



Prior to joining KPMG in 2006, Dr. Woo has over 10 years of commercial R&D experience in the area of IT, gaming, and healthcare science. His area of focus includes design and development of software, eLearning applications, and medical instrumentation. Dennis is also the York Chapter Chair of Professional Engineers of Ontario with over 8000 professional members. PEO regulates the engineering practice in Ontario with over 80,000 licence and certificate holders.